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Born in Lima, 1st September 1972

PERSONAL PROFILE

Mid-career economist with work experience in economic and social policy analysis, financial sector, and academic research, with special focus on Latin American countries. Self-motivated researcher with analytical skills and practical thinking willing to undertake projects focused on development field.

EDUCATION

Since April 2004	UNIVERSITEIT MAASTRICHT Maastricht Graduate School of Governance <i>PhD Candidate in Social Protection Policy</i> <u>Research Topic:</u> <i>Human Development and Autonomy in Aid Cooperation: Experience from four projects in Nicaragua and El Salvador</i> <ul style="list-style-type: none">- Principal Supervisor: Prof. Dr. Chris de Neubourg, academic director MGSOG- External Supervisors: Prof. Dr. Desmond R. Gasper and Prof. Dr. Janet M. Billson- With the support of Lux-Development S.A. (bilateral cooperation agency of Luxembourg) regarding the case studies.	Maastricht, The Netherlands
Sep.2002-Aug.2003	UNIVERSITEIT MAASTRICHT Faculty of Economics and Business Administration INTERNATIONAL LABOUR ORGANISATION (ILO) <i>Master in Social Protection Financing (SPF)</i> <ul style="list-style-type: none">■ Overall average grade: 9 out of 10	Maastricht, The Netherlands
Mar.1998-Dec.1999	PONTIFICIA UNIVERSIDAD CATOLICA DE CHILE Graduate School of Business Administration <i>Master in Business Administration (MBA-UC)</i> <ul style="list-style-type: none">■ Overall average grade: 5.96 out of 7	Santiago, Chile
Sep-Dec.1999	NEW YORK UNIVERSITY The Leonard N. Stern School of Business <i>International Management Programme (graduate exchange student)</i>	New York, U.S.A.
Mar.1989-Dec.1993	UNIVERSIDAD DEL PACIFICO Faculty of Economics <i>Licentiate in Economics (Dec.1996).</i> <i>Bachelor Degree (May 1994).</i> <ul style="list-style-type: none">■ 2nd. Honours 1993-II Class■ Overall average grade: 15.64 out of 20	Lima, Peru

AWARDS

2004-2006	Scholarship awarded by the Ministry of Culture, Superior Education and Research, Grand Duchy of Luxembourg, for PhD research work Independent evaluators: Mr. Raymond Wagener (Ministry of Social Security, Luxembourg) and Mr. Pierre Hausman (CEPS/INSTEAD, Luxembourg).
2005	Partial Fieldwork financing awarded by the Ministry of Foreign Affairs, Direction of Development and Humanitarian Aid, Luxembourg.
1998-1999	Scholarship awarded by Inter-American Development Bank, Japan-IDB Program, for MBA studies at Pontificia Universidad Catolica de Chile

WORK EXPERIENCE

Jul.– Oct.2004	UNIVERSITEIT MAASTRICHT Maastricht Graduate School of Governance <i>Coordinator, Social Protection Financing master programme</i>	Maastricht, The Netherlands
Nov.2003	UNIVERSIDAD NACIONAL DEL ALTIPLANO Master Programme in Economics <i>Lecturer, "Corporate Finances"</i>	Puno, Peru
1994-2004	BANCO DE CREDITO DEL PERU (BCP) BCP is the largest bank in Peru, with more than 200 branches and offices in Peru and gross profits around USD500 million. It has subsidiaries of financial leasing, mutual funds, stock exchange brokerage, and securitization. It has operations in Panama, Bolivia and the U.S.	Lima, Peru
Sep.2002- Mar.2004	SPF master study leave	
Feb.2000- Aug.2002	Research Department – Capital Market Division (CMD) <i>Senior Analyst</i> Economic Analysis: I evaluated Peru's economic policies and built models to project main aggregate variables. I also analysed the economic situation of Latin American countries and participated in the design of the country risk model, by which resources of the holding "Credicorp" were allocated. Financial Analysis: I advised of portfolios of securities (asset allocation) and sectoral stocks. I participated in private and public offering of shares by using valuation models for firms. While coordinating the CMD's budget and strategic plan, I improved the financial monitoring system of the Treasury and the Foreign Exchange Desk. In performing my functions, I wrote reports, made internal and external presentations, represented the BCP before public institutions (e.g. Central Bank), and in some occasions, I participated in its Investment Committee.	
Mar.1998- Jan.2000	MBA study leave	
Jan.1994- Feb.1998	Personal Banking Division <i>Business Executive in the Small and Medium Enterprise (SME) Banking</i> After 1-year training in several areas and having been assistant, my responsibility as business executive in SME Banking was the management of a portfolio of over 300 clients: approval of credits (within certain limits), negotiation of loan conditions, repayment collection and fund raising. The maximum credit line managed per client was of USD450,000	
Mar.-Dec.1994	UNIVERSIDAD DEL PACIFICO Faculty of Economics <i>Teaching assistant, "Latin American Integration"</i>	Lima, Peru

THESES

- *Peru: the public pension expenditure, is it sustainable?*, unpublished SPF Master thesis, Universiteit Maastricht, August 2003
- *Private Banking and House Financing for the final buyer: an alternative proposal for the average-income citizen in Metropolitan Lima*, (with C. Medina Samaniego), unpublished Licentiate thesis, Universidad del Pacifico, December 1996
- *Urban Informal Sector in Metropolitan Lima and its relation with industry: years 1975-1991*, (with C. Medina Samaniego), unpublished Bachelor thesis, Universidad del Pacifico, December 1993

WORKING PAPER

- *Exploring multi-dimensional wellbeing and remittances in El Salvador*, (with J. Hagen-Zanker), MGSOG Working Paper 2006/002, Maastricht, August 2006

RECENT COURSES AND ACTIVITIES

- 6 October 2006 Moderator: *"Addressing unequal power structures when doing qualitative research"*
PhD Research Seminar "Theoretical and ethical debates in doing research in Latin America", the inter-university Centre for Latin American Research and Documentation (CEDLA) (Amsterdam, Netherlands)
- 26 September 2006 Speaker: *"Human Development and Autonomy in Aid Cooperation: Experiences from four projects in Nicaragua and El Salvador" (Research Approach)*
Seminar organised by R. Wagener at the General Inspection of Social Security of Luxembourg
- 26 – 29 August 2006 Participant: *"Capability, Poverty and Well-being Measurement"*
Summer School (at University of Groningen, Netherlands), Human Development and Capability Association (HDCA)
- July 2006 Participant: *"Qualitative Data Analysis: Interpretative Methodologies for Analysing Text and Talk" and "Mixing Methods: Integrating Qualitative and Quantitative Data Methods"*
39th Essex Summer School in Social Science Data Analysis and Collection, University of Essex (U.K.)
- 8 May-7 Jul.2006 *Visiting PhD student*
Wellbeing in Developing Countries (WeD) Research Group, University of Bath (U.K.)

SKILLS

- **Languages:** Spanish (native tongue), English (fluent) and French (conversant).
- **Interpersonal:** leadership (throughout student life), team work (member of several teams in BCP), communication (a wide variety of customers, business colleagues, representatives of public organisations, top-level managers, and media), intercultural experience (Latin America, USA, Europe).
- **Organisational:** management of clients' portfolio (mixed activities with tight deadlines to achieve business goals), coordination of strategic plan (with 6 different areas in BCP), fieldwork activities (PhD research that included stakeholders interviews, focus group discussions, surveys, etc.), coordination of social events (MBA) and technical courses (financial analysis and stocks' technical analysis, BCP).
- **Computer:** Microsoft office, specialized software (Stata, E-views), financial software (provided by Reuters, Bloomberg)

PROFESSIONAL MEMBERSHIP AND ACTIVITIES IN ORGANISATIONS

- Since 2007 Netherlands Association of Latin American and Caribbean Studies, NALACS (www.nalacs.nl)
- Since 2007 The Society for Latin American Studies, SLAS (www.slas.org.uk)
- Since September 2004 The Human Development and Capability Association, HDCA (www.capabilityapproach.com)
- Since August 2004 The Latin American and Caribbean Economic Association, LACEA (www.lacea.org)
- Since 2000 "Colegio de Economistas de Lima" (www.cel.org.pe)

RESEARCH INTERESTS

Human development, social protection, development cooperation, investment decisions in private and public sector, strategic planning, Latin American economies

PERSONAL INTERESTS

Travelling, Latin American and Peruvian Creole music, poetic composition and interpretation, yoga

Maastricht, 2 April 2007